

The Corporate Relationship Department, BSE Limited Ist Floor , New Trading Ring Rotunda Building, P.J. Towers Dalal Street, Mumbai 400 001

National Stock Exchange of India Limited "Exchange Plaza" Bandra-Kurla Complex Bandra (E) <u>Mumbai 400 051</u>

Scrip Code- 503806

Scrip Code-SRF

SRF/SEC/BSE/NSE

May 13, 2025

Dear Sir/Madam,

Presentation- Earnings Call (Audited Financial Results for the quarter and year ended 31.03.2025)

In continuation of our letter dated 07th May, 2025 informing about hosting of earning call to discuss audited financial results for quarter and year ended 31st March, 2025, please find enclosed Investors presentation, of the same for your reference and record.

The same is also available on the Company's website i.e. www.srf.com

Thanking you,

Yours faithfully,

For SRF LIMITED

RAJAT LAKHANPAL Sr. VP (CORPORATE COMPLIANCE) & COMPANY SECRETARY

Encl: As above

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CIN: L18101DL1970PLC005197



Q4 & FY25 Results Presentation

May 13, 2025



Disclaimer ____

Some statements in this document may be forward-looking. Such statements are subject to certain risks and uncertainties like regulatory changes, local, political or economic developments, and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks related to an economic downturn in any of the countries where SRF Limited has its manufacturing and / or commercial footprint.

SRF Limited may, from time to time, make additional written and oral forward-looking statements, including communication to stakeholders. The company will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

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Snapshot _____

100+ Countries-Exports



4CountriesOperations



16
Manufacturing
Facilities



9,000+ Global Workforce



₹ 14,693 cr. Revenue



₹ **2,970 cr.** EBIDTA



₹ 1,251 cr.

PAT



45% Chemicals



38%

Performance Films & Foil



17%

Technical Textiles & Others



Note: On Consolidated basis as on 31st March 2025

Overview - Business Profile





No of Plants - 2

EBIT - ₹ 1,665 cr.

Revenue - ₹ 6,691 cr.

Specialty Chemicals

- Intermediates for AI/API/Specialized Applications
- Contract Development & Manufacturing

Fluorochemicals

- Refrigerants
- Pharma Propellants
- Industrial Chemicals
- Fluoropolymers



No of Plants - 8

EBIT - ₹ 365 cr.

Revenue - ₹ 5,554 cr.

Films for Flexible Packaging

- Bi-axially Oriented Polyethylene Terephthalate (BOPET)
- Bi-axially Oriented Polypropylene (BOPP)
- Aluminium Foil



Textiles

No of Plants - 4

EBIT - ₹ 238 cr.

Revenue - ₹ 2,029 cr.

- Tyre Cord Fabrics (Nylon & Polyester)
- Belting Fabrics
- Polyester Industrial Yarn

Others

No of Plants - 2

EBIT - ₹ 69 cr.

Revenue - ₹ 428 cr.

- Coated Fabrics
- Laminated Fabrics

Note: On Consolidated basis as on 31st March 2025

Manufacturing Facilities

We always find a better way

- FLUOROCHEMICALS & SPECIALTY CHEMICALS
 2 National Operations
 - 1. Rajasthan, India Bhiwadi
 - 2. Gujarat, India Dahej
- ▲ TECHNICAL TEXTILES

4 National Operations

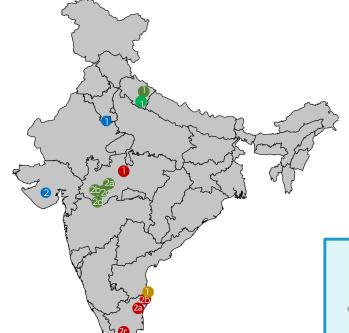
- 1. Madhya Pradesh, India Malanpur, Bhind
- Tamil Nadu, India
 - a. Manali
 - b. Gummidipoondi
 - c. Viralimalai
- PERFORMANCE FILMS & FOIL

5 National Operations

- 1. Uttarakhand, India Kashipur
- 2. Madhya Pradesh, India
 - a. Special Economic Zone (SEZ)
 - b. Bagdoon, Pithampur
 - c. Industrial Growth Centre, Pithampur
 - d. Jetapur

3 International Operations

- 3. KwaZulu Natal, South Africa
- 4. Rayong, Thailand
- 5. Jaszfenyszaru, Hungary



- LAMINATED FABRICS
 - **1 National Operation**
 - 1. Uttarakhand, India Kashipur
- COATED FABRICS
 - 1 National Operation
 - 1. Tamil Nadu, India Gummidipoondi



SRE We always find a better way

Market Leadership Across Businesses



Specialty Chemicals

- · Established relationship with marquee customers
- Strong tech capability pilot to commercial; creating value through operational excellence
- Driving customer engagement and satisfaction through world class R&D, EHS and quality management
- Handling complex reactions -Halogenation, Ethylation, Hydrogenation, Nitration, Diazotization, Grignard, Cyanation, Isomerization, Amination, Organocatalysis and Decarboxylation



Fluorochemicals

- Unique and fully integrated facilities extending across a wide range of refrigerants and industrial chemicals
- Domestic leadership in HFC's with strong trade distribution network; significant market share of Fluorochemicals in India with global scale operations
- One of the few global manufacturers of Pharma grade 134a/P propellant in metered dose inhalers
- Among the top five global manufacturers of key Fluorochemical products



Performance Films & Foil

- Recognized for expertise in developing, manufacturing and marketing innovative, superior film products
- Flexible business model, strong and loyal customer relationships with tailored solutions; NPD Lab to ensure future readiness
- Highly efficient asset base offering value added products near customer locations



Technical Textiles

- Domestic market leader in Tyre Cord manufacturing and Belting Fabrics
- Significant share in India's Nylon Tyre Cord market. 5th largest player globally
- 2nd largest manufacturer of Conveyor Belting Fabrics in the world





Growth Levers



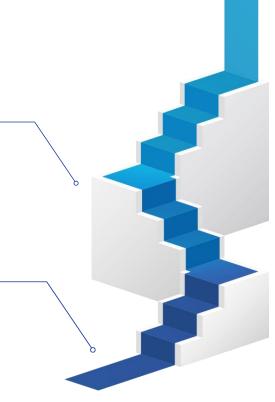
Focus on building high-end value-added products

Continue to build new competencies in the Chemicals Technology space



Focus on building leadership businesses

Build and maintain market leadership in business segments



Build a Company known and respected for its **R&D** capabilities





Greater focus on ESG initiatives

- Benefit the communities where we work
- Embrace diversity, equity & inclusion
- Enhance focus on the 3R's- Recycle, Reuse & Reduce
- Increase consumption of green/renewable sources of energy



Nurture innovation through R&D

Reposition portfolio towards knowledge-based products







Consolidated figures

Particulars (Rs. Crore)	Q4 FY25	Q4 FY24	% Y-o-Y	FY25	FY24	% Y-o-Y
Gross Operating Revenue	4,313.3	3,569.7	20.8%	14,693.1	13,138.5	11.8%
EBIDTA	1,037.0	735.0	41.1%	2,970.3	2,743.8	8.3%
EBIDTA Margin (%)	24.0%	20.6%		20.2%	20.9%	
Depreciation	195.1	185.9	5.0%	771.5	672.6	14.7%
Interest	89.4	90.0	-0.7%	376.0	302.3	24.4%
ECF (Gain) / Loss	45.1	15.8		119.2	76.7	
Profit Before Tax	707.4	443.3	59.6%	1,703.7	1,692.2	0.7%
Profit After Tax	526.1	422.2	24.6%	1,250.8	1,335.7	-6.4%
Profit After Tax Margin (%)	12.2%	11.8%		8.5%	10.2%	
Basic and Diluted EPS (Rs.)	17.75	14.24		42.20	45.06	



Results Overview - Financial Overview

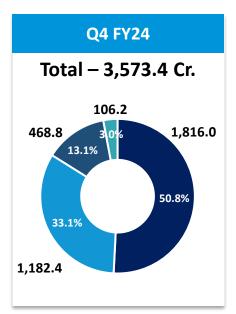
Consolidated figures

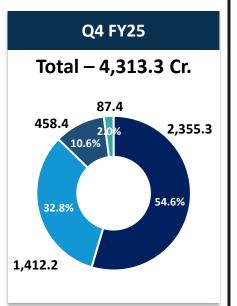
Key Financial Ratios

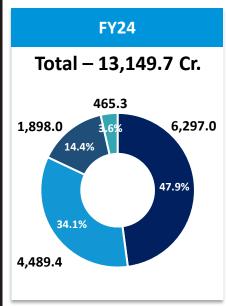
Particulars	FY16	FY17	FY18	FY19	FY20	FY21	FY22	FY23	FY24	FY25
EBIDTA Margin	22.13%	21.42%	17.69%	19.00%	20.90%	26.05%	25.30%	24.94%	20.88%	20.22%
PAT Margin	9.51%	10.87%	8.38%	8.33%	12.70%	14.26%	15.19%	14.54%	10.17%	8.51%
Net Debt to Equity	0.71	0.67	0.82	0.83	0.76	0.39	0.32	0.32	0.36	0.28
Net Debt to EBIDTA	1.97	2.11	3.01	2.42	2.48	1.24	0.87	0.88	1.49	1.19
Asset Turnover	0.70	0.68	0.66	0.72	0.66	0.65	0.79	0.79	0.64	0.68
Debtors Turnover	8.79	7.21	8.10	6.90	8.09	6.64	6.94	8.33	6.76	6.77

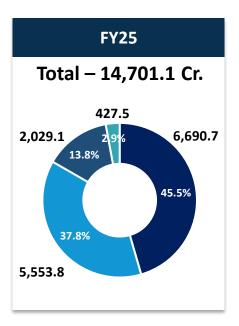
Results Overview - Revenue Share









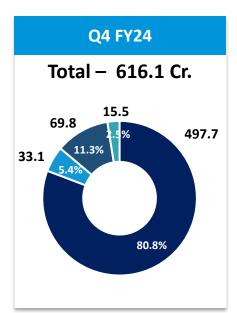


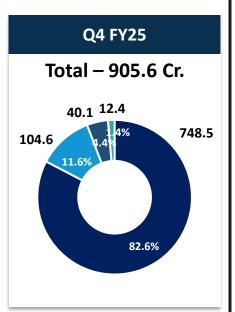
CB PFB TTB Others

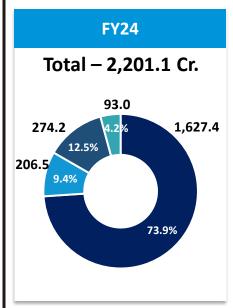
CB - Chemicals Business; PFB - Performance Films & Foil Business; TTB - Technical Textiles Business; Others

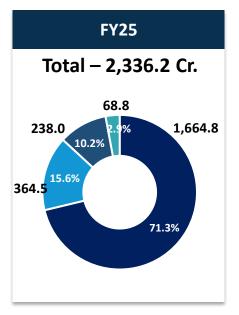
Results Overview - EBIT Share











CB PFB TTB Others

CB - Chemicals Business; PFB - Performance Films & Foil Business; TTB - Technical Textiles Business; Others



Q4 & FY25 - SEGMENTAL PERFORMANCE





Technical Textiles

Others





CHEMICALS BUSINESS





Chemicals Business - Results Update



PARTICULARS	Q4 FY25	Q4 FY24	% Y-o-Y	FY25	FY24	% Y-o-Y
Segment Revenues	2,355.3	1,816.0	29.7%	6,690.7	6,297.0	6.3%
% Contribution to Revenues	54.6%	50.8%		45.5%	47.9%	
EBIT	748.5	497.7	50.4%	1,664.8	1,627.4	2.3%
% EBIT Margins	31.8%	27.4%		24.9%	25.8%	
% Contribution to EBIT	82.6%	80.8%		71.3%	73.9%	



Chemicals Business



Specialty Chemicals Business



Key Highlights

- Segment delivered strong revenue and margin growth over CPLY
 - Recently launched products continued positive traction in Q4
 - o Recovery in offtake of certain key agrochemical intermediates
- Focus on strengthening the product pipeline and ramping up newly commissioned plants
- Innovators expected to introduce more complex and downstream products like Active Ingredients (Als)
- Successfully launched 5 new agro products and 3 new pharma products in FY'25
- Undertook debottlenecking of capacity across several products and multiple campaigns in MPPs, enhancing future capabilities



Market Trends

- Agro segment showing some signs of recovery
 - o Pickup in demand for certain key agro intermediates
- Pricing pressure from Chinese competitors continued, leading to price adjustments for multiple products
- Growing emphasis within chemicals industry on reducing carbon footprint by enhancing sustainability and environmentally responsible measures
- Raw material prices showing signs of stabilizing





Chemicals Business

Chemicals Technology Group

- Chemicals Technology Group (CTG) is actively engaged in the development of new process technologies
- Key focus on high end molecules
- Strong internal competencies and capabilities
- Equipped with state-of-the-art R&D facilities and an ingenious team of scientists and engineers
- 2 R&D centres in India Bhiwadi, Rajasthan and Gurugram, Haryana
- 2 new process patents granted in FY25



151

Global Patents granted



481

Patents applied

Chemicals Business



Fluorochemicals Business



Key Highlights

- Fluorochemicals Business reported strong performance in Q4 driven by:
 - Higher volumes and realizations of HFCs across domestic and export markets
 - Record domestic sales of ref gases, driven by highest-ever R32 production and offtake
- SRF retains dominant share in domestic Room Air Conditioners (RAC) and Mobile Air Conditioners (MAC) markets
- AHF-3 plant capitalized; to enhance HFC output leveraging the quota regime
- PTFE showed signs of improvement; full ramp-up expected in FY'26
- Healthy demand for Dymel® continues



Market Trends

- Rising demand for refrigerants due to increased AC and automobile production in India
- Mandate for in-cabin AC for Commercial vehicles expected to further drive ref gas consumption
- Reduced Chinese HFC supplies resulting in increased global prices
- Focus on maximizing HFC production within India's phasedown quota (2024–26)
- Increased competition and oversupply situation in domestic chloromethanes market impacting margins
- India and Middle East to drive future growth for ref gases





PERFORMANCE FILMS & FOIL BUSINESS





Performance Films & Foil Business - Results Update

Consolidated figures

PARTICULARS	Q4 FY25	Q4 FY24	% Y-o-Y	FY25	FY24	% Y-o-Y
Segment Revenues	1,412.2	1,182.4	19.4%	5,553.8	4,489.4	23.7%
% Contribution to Revenues	32.8%	33.1%		37.8%	34.1%	
EBIT	104.6	33.1	216.4%	364.5	206.5	76.5%
% EBIT Margins	7.4%	2.8%		6.6%	4.6%	
% Contribution to EBIT	11.6%	5.4%		15.6%	9.4%	



Performance Films & Foil Business





Key Highlights

- Performance Films & Foil Business witnessed healthy growth in revenue and margins compared to CPLY driven by
 - Higher volumes and realisations for both BOPP and BOPET
 - Continued focus on ramping up sales of high-impact VAPs
- Launched 12 new products in FY'25: 5 in BOPET and 7 in BOPP
- Continue to be the largest exporter of BOPET from both India and Thailand
- Maintained strong international momentum with improved market share in South Africa and sales growth in mainland Europe. Margin pressure in Thailand continues due to cheap imports
- Performance of Aluminium foil witnessed positive change over Q3 led by higher export volumes
 - New customers identified in US and Europe
 - o Anti Dumping duty in India notified; should aid future performance



Market Trends

- Demand-supply balance for BOPP better than BOPET. Capacity utilisation in India improved for both BOPP and BOPET
- New BOPP lines expected to be added over next 18-36 months;
 unlikely to adversely impact demand-supply balance
- Sustainability agenda gaining momentum globally
- Energy costs in Europe have begun to soften; to improve competitiveness for domestic manufacturers
- Domestic demand for Aluminium foil was subdued





TECHNICAL TEXTILES BUSINESS





Technical Textiles Business - Results Update

Consolidated figures

PARTICULARS	Q4 FY25	Q4 FY24	% Y-o-Y	FY25	FY24	% Y-o-Y
Segment Revenues	458.4	468.8	-2.2%	2,029.1	1,898.0	6.9%
% Contribution to Revenues	10.6%	13.1%		13.8%	14.4%	
EBIT	40.1	69.8	-42.6%	238.0	274.2	-13.2%
% EBIT Margins	8.7%	14.9%		11.7%	14.4%	
% Contribution to EBIT	4.4%	11.3%		10.2%	12.5%	

Technical Textiles Business





Key Highlights

- Technical Textiles Business Q4 performance negatively impacted due to
 - Weak demand and increased competition from low-cost Chinese imports in Belting Fabrics
 - Lower margins in Nylon Tyre Cord Fabrics
- Demand for Polyester Industrial Yarn remained strong, driven by healthy performance in Geo-textiles and Seat Belt/Sling
- Achieved highest-ever production and sales in FY'25 of Tyre Cord Fabrics,
 Polyester Industrial Yarn and Belting Fabrics
 - Maintained dominant position in domestic Belting Fabrics market with sequential growth in exports
 - Regained significant market share in Tyre Cord Fabrics
- Commissioned Belting Fabrics capacity in Q4
- Enhanced share of renewable sources in total energy consumption, reinforcing commitment to sustainability and reducing carbon footprint



Market Trends

- Aggressive import prices for BF from China continue to effect margins
- BF performance to improve with increased government spending, revival of Tier II markets, and higher exports
 - Rebound in cement, steel and coal production, and road construction expected in FY'26





OTHER BUSINESSES





Others - Results Update

Consolidated figures

PARTICULARS	Q4 FY25	Q4 FY24	% Y-o-Y	FY25	FY24	% Y-o-Y
Segment Revenues	87.4	106.2	-17.6%	427.5	465.3	-8.1%
% Contribution to Revenues	2.0%	3.0%		2.9%	3.6%	
EBIT	12.4	15.5	-20.3%	68.8	93.0	-26.0%
% EBIT Margins	14.2%	14.7%		16.1%	20.0%	
% Contribution to EBIT	1.4%	2.5%		2.9%	4.2%	







Coated Fabrics



- Maintained leadership position in domestic market
- Strong VAP performance (Print/Stripes & Lacquered/Blackout) offset shortfall in FG liners
- Operational improvements, including coating line debottlenecking and on-time delivery, enhanced efficiency
- Witnessed competition due to Cheap imports from China

Laminated Fabrics



- SRF maintained market price leadership by operating at full capacity and ensuring consistent on-time delivery to customers
- Successfully stabilized and scaled up the new Hot Lamination (HL) machine
- Excessive oversupply situation continues in Laminated Fabrics leading to pressure on margins

SRF'S COMMUNITY ENGAGEMENT



HP WOW DIGITAL BUS PROGRAM



BHIND, MADHYA PRADESH

- We engaged 5,182 students with daily academic activities through our HP WoW Digital Bus.
- Our Awareness Programs, including movie screenings and rallies, benefited over
 2,000 community members.
- We completed a Basic Computer Literacy Course for 20 students.

SWASTHYA SEVA



DAHEJ, BHARUCH

We organized a health check-up camp for **120 residential students** at Ashram School, Atali, in partnership with Indrashil Kaka Ba and Kala Budh Public Charitable Trust, Hansot, Gujarat. The camp provided comprehensive health screenings, including skin, vision, dental, CBC, and general health checks. Five specialist doctors from the trust, covering dermatology, dental, eye care, and general medicine, were present to ensure thorough examinations.









Specialty Chemicals



Agrochemicals segment likely to show improvement



Work on Als progressing as per plan



Product funnel remains strong



Launch of new pharma intermediates as well as ramp up of recently commissioned facilities to drive growth



Focus on cost structures and efficiency enhancement to counterbalance pricing pressure

Fluorochemicals



Focus on maximizing HFC production for quota requirements



SRF's integrated play provides significant advantages



CMS demand and prices to remain range bound; creating export ability to offset pricing pressure



PTFE should witness traction with positive developments in FY'26



New HF plant commissioned; to support costs and higher volumes of ref gases in FY'26

Outlook - Performance Films & Foil Business Technical Textiles Business





Performance Films & Foil Business



Ongoing demand-supply imbalance in BOPET expected to improve in medium term



Continue ramp-up in sales of high-impact VAPs in both BOPET and BOPP



Margins in Thailand under pressure due to ongoing Chinese competition



Aluminium Foil facility to contribute positively to the overall performance in FY'26



Hungary expected to perform better, with higher sales to Mainland Europe and lower energy costs



South Africa to continue performing well



Technical Textiles Business



Demand for NTCF likely to be stable



Focus on high-end VAPs in BF and expanded capacity to be the future growth drivers



Polyester and Nylon Industrial Yarn sales to witness positive trends

About Us

Established in 1970, SRF Limited is a chemical based multi-business entity engaged in the manufacturing of industrial and specialty intermediates. The company's diversified business portfolio covers Fluorochemicals, Specialty Chemicals, Performance Films & Foil, Technical Textiles and Coated and Laminated Fabrics.

Anchored by a strong workforce of 9,000+ employees from different nationalities working across thirteen manufacturing facilities in India and one each in Thailand, South Africa and Hungary, the company exports to 100+ countries. Equipped with State-of-the-Art R&D facilities, SRF has filed 481 patents for R&D and technology so far, of which 151 have been granted. A winner of the prestigious Deming Prize for two of its businesses, namely Tyre Cord and Chemicals, SRF continues to redefine its work and corporate culture with TQM as its management way.

For further information please contact

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